

Hua Yang Offers Savings Up To RM115,000 Promotion

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Aston Acacia is one of the properties covered under Hua Yang's Fantastic 8 Savings campaign

SELANGOR: The word home has meant so much more to people over the past year, as the Covid-19 pandemic spread across the globe, resulting in various lockdowns and movement restrictions being put in place.

The importance of a safe haven and comfortable space became increasingly apparent as people and families were forced to stay home for

"Although housing affordability continues to be a pressing issue in Malaysia, incentives and relief announced by the government provided some breather to assist Malaysians to own their dream homes during this challenging times.

"The Home Ownership Campaign (HOC) was reintroduced in June 2020 under the Short-Term Economic Recovery and is expected to run until December 2021.

"This initiative is to support homebuyers looking to purchase property while also encouraging the sales of unsold properties in Malaysia's housing market," said Hua Yang Bhd chief executive officer Ho Wen Yan.

 $Many \ analysts \ believe \ that \ property \ stocks \ have been \ trending \ at \ historical \ lows \ suggesting \ the \ sector \ is \ poised \ for \ a \ rebound \ as \ a \ recovery$ play, owing to their cheap valuations.

In addition, developers of affordable housing have been generating encouraging sales as of late. So, does all this mean you can buy your dream home during these uncertain times? Let's break it down for you.

 $A home \ priced \ at \ RM546,000 \ would \ require \ a \ person \ to \ spend \ approximately \ RM115,000 \ up front, inclusive \ of \ down \ payment, stamp \ duties,$ and the SPA and loan legal fees. This is quite a hefty sum and something perhaps most people would have trouble with currently, given the

The bright side is that there are developers and properties providing key financial incentives as a means to encourage home ownership. One such development is Hua Yang's Aston Acacia in Bukit Mertajam, Penang.

Hua Yang is currently running a promotion called Fantastic 8 Savings, which offers a variety of savings to homebuyers, making it ideal for firsttime homebuyers and small to mid-size family upgraders.

Using the same example above, Fantastic 8 Savings would enable you to save up to RM115,000. To make this the best high-rise deal in Bukit Mertajam, the promotion comprises:

- 10% cash rebate
- Extra rebate up to RM10,000
- RM2,000 referral fee
- Free SPA & loan legal fees
- Free MOT and stamp duty on loan agreement
- Zero payment during construction
- Free Ikea voucher up to RM1,500



So, if you are dreaming of owning your own home, now might be the right time for you. And how about considering migrating out of Covid-19 red zones too? More information about Aston Acacia and the promotion can be obtained from their website. Terms and conditions apply.